

# John Newman

Improving quality & reducing the cost of public services by helping leaders unlock the meaning of their information

john@apteligen.co.uk

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## Summary

I am passionate about helping public service organisations unlock the meaning of their information. I work in close collaboration with my clients to develop and use a range of tools that enable them to analyse and interpret information, and engage more effectively with the important people around them.

In particular, I provide a broad range of management and technical advice for healthcare transformation programmes, with a focus on translating information to improve the quality and reduce the cost of health and well-being services.

I have a proven track record of delivering strategic direction to maximise business opportunities, with specific expertise in business planning and performance improvement.

My strong leadership and analytical skills, service redesign experience, and a flexible and results orientated approach means that I can help complex organisations design and implement improved delivery systems and processes in a variety of settings.

## Specialties

- Business planning
  - Service improvement
  - Demand analysis & capacity planning
  - Governance and performance improvement
  - Forecasting and simulation
  - Impact assessment
  - Programme evaluation
  - Change management
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## Experience

### **Director at apteligen ltd**

December 2010 - Present (2 years 1 month)

At Apteligen, we get excited by information. We are interested in how it can be applied more intelligently to inform better management and decision making. We help others recognise its limitations, but more importantly to find ways that push the boundaries of their understanding. Our purpose is to support public sector organisations analyse and interpret information in ways which enables them to solve a variety of problems.

Through the use of structured analytical methods and innovative ways of presenting results, combined with techniques which facilitate meaningful engagement and consensus building with partners and stakeholders, we bring a pragmatic approach which enables us to develop practical solutions jointly with our clients.

We see information as a journey. From identifying the right information to solve the right problem; through to deciding what action to take and monitoring the impact. We can help you at any or all points along this journey.

**Principal Consultant at Matrix Knowledge Group**

September 2008 - January 2011 (2 years 5 months)

*3 recommendations available upon request*

**Acting Director of Integrated Governance at Newham University Hospital NHS Trust**

July 2006 - September 2008 (2 years 3 months)

**Assistant Director of Performance at North East London Strategic Health Authority**

February 2005 - June 2006 (1 year 5 months)

**Head of Management Information & Risk at Healthcare Commission**

2004 - 2005 (1 year)

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## Skills & Expertise

**Survey Design**

**Research**

**Stakeholder Engagement**

**SPSS**

**Change Management**

**Business Planning**

**Service Improvement**

**Impact Assessment**

**Governance**

**Qualitative Research**

**Evaluation**

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## Education

**University of New England (AU)**

MBA, Business administration, 1998 - 2004

**La Trobe University**

B. Physiotherapy, Physiotherapy and applied sciences, 1990 - 1994

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## 3 people have recommended John

"John is highly knowledgeable about the NHS and the UK health industry more generally. He is thoughtful and reflective and listens very effectively. He works very well with clients and is able to clarify problems and needs and to help identify effective solutions. He is an effective team leader and has a track record of delivering projects to the highest standard."

— **Jacque Mallender**, was John's client

"I have worked alongside John ever since joining Matrix Insight's where he led the UK health practice. Both in relations with his team and as a fellow member of the company's management team, John proved an effective and thoughtful leader who is not afraid to challenge group norms and to propose constructive and forward-looking solutions to management challenges."

— **Pierre Hausemer**, *Principal Consultant, The Matrix Knowledge Group*, worked directly with John at Matrix Knowledge Group

"I have known John for many years - initially as a client and subsequently in the same team. He has always been an incredibly reliable and trusted colleague, sharing his good humour and insights freely with the team, as well as showing leadership at all times. He brings a vast range of experience to the party as a clinician, regulator and manager, and it is this range of experience which really sets him apart."

— **Andrew Beale**, *Director of marketing and communications, Matrix knowledge group*, worked directly with John at Matrix Knowledge Group

[Contact John on LinkedIn](#)